

CONTRACTING ACADEMY



Welcome to the Orange County Contracting Academy Resource Hub

In the heart of Orange County lies a wellspring of opportunity for business entities, big and small, to collaborate, innovate and thrive. The Orange County Contracting Academy is dedicated to fostering these relationships by bridging the gap between the business community and Orange County's rich and diverse contracting needs.

Who We Are

We believe that an informed business community is a successful one. That's why we've committed ourselves to providing the resources, education and support needed to help businesses of all sizes to succeed in the world of contracting with Orange County.

Whether you're a newcomer eager to make your mark or an experienced contractor looking to expand, our Contracting Academy is here to guide you through the multifaceted processes and practices that lead to successful business relationships with Orange County.

What We Offer

In the Resource Hub, you'll find a treasure trove of insights and information designed to help you navigate the unique landscape of Orange County contracting. Information about future educational offerings will be posted on this web page.

Our curated collection of video content is designed to guide you through everything from introductory overviews to advanced contracting techniques. These sessions are designed to educate those interested in working with the County on the finer points of procurement, minority and woman owned enterprise contracting goals, risk management requirements (insurance and bonds) and navigating our e-procurement platform.

For those who prefer a hands-on approach, our slide decks provide comprehensive guides to the vital subjects tackled in our videos. They're perfect for following along at your own pace or for quick reference.

Videos



01 Procurement Session | Contracting Academy

Orange TV

1:05:11



02 OpenGov | Contracting Academy

Orange TV

27:43

01 PROCUREMENT SESSION | CONTRACTING ACADEMY

02 OPENGOV | CONTRACTING ACADEMY



**03 Business Development |
Contracting Academy**

Orange TV

33:49



**04 Risk Management |
Contracting Academy**

Orange TV

39:51

**03 BUSINESS DEVELOPMENT | CONTRACTING
ACADEMY**

**04 RISK MANAGEMENT | CONTRACTING
ACADEMY**

Slide Decks

**Procurement Divison -
Navigating the
Procurement Process**

**Business Development
Division Revised
Contracting Academy - 2023**

**Risk Management -
Insurance and Bonding
COMBINED**

For any queries or additional assistance, feel free to contact the Procurement Division at procurement@ocfl.net.
Your success is our success, and we look forward to partnering with you.